



Holland Charter Township

353 North 120th Avenue • Holland, MI 49424 • phone: 616.396.2345 • Fax: 616.396.2537

Memorandum

TO: Board of Trustees

FROM: Steve Bulthuis

DATE: February 15, 2025

SUBJECT: Bids for Community Center Fitness Equipment

There are several components of the community center that were not included in the general contractor's bid process. One of these components is the fitness equipment to be installed on the mezzanine level. Greg Maybury, the Township's representative/liaison for this project, lead the process of obtaining bids for the equipment.

Mr. Maybury worked with All Pro Fitness Things, based in Jenison, who provides design services, sells several brands of fitness equipment and services their products. The process resulted in initial quotes being set aside in an effort to reduce costs. Subsequent quotes reduced the amount of equipment and contained a mix of different brands resulting in lower costs. These are summarized below.

True/Life Fitness Equipment Mix (with Life Multi-station)	\$222,402.30
True/Life Fitness Equipment Mix (with True Multi-station)	\$218,819.30

In an effort to have the community center be a showcase of the most current True Fitness equipment, a new, deeply discounted quote containing only True Fitness equipment was offered:

True Fitness Equipment (exclusive) \$185,262.30

Staff recommends approval of the True Fitness Equipment bid from All Pro Fitness Things in the amount of \$185,262.30.

Please let me know if you have any questions concerning this matter.

Holland Charter Township Community Center - Fitness Equipment Summary

Description	Initial Quote with Life	Initial Quote with True	First Revised Quote with	Second Revised Quote	Final Quote with all
	Fitness	Fitness	reduced counts and a mix of Life and True with Life Multi-Station Gym	with a mix of Life and True and True Multi- Station Gym	True Equipment with deep discount
Count	Count	Count	Count	Count	Count
Cardio	<i>LIFE</i>	<i>TRUE</i>	<i>TRUE</i>	<i>TRUE</i>	<i>TRUE</i>
Treadmills	8	8	6	6	6
Ellipticals Upright/Recumbent	2+2	4+4	2+2	2+2	2+2
Bikes Upright/Recumbent	2+2	2+2	2+3	2+3	2+3
Stair Climber	2	2	2	2	2
Rowing Machine	2	2	2	2	2
Fan Bikes	2	2	3	3	3
Recumbent Stepper	4	0	1	1	1
Total Body Hand Crank	0	0	1	1	1
Subtotal	\$129,050.80	\$111,542.20	\$100,606.10	\$100,606.10	\$82,631.69
Selectorized Equipment	<i>LIFE</i>	<i>TRUE</i>	<i>LIFE</i>	<i>LIFE</i>	<i>TRUE</i>
Each machine works a specific body part	13	13	13	13	13
Subtotal	\$50,387.20	\$50,180.90	\$50,387.20	\$50,387.20	\$46,571.76
Multi-station gym	<i>LIFE</i>	<i>TRUE</i>	<i>LIFE</i>	<i>TRUE</i>	<i>TRUE</i>
Seated Row, Lat Pulldown	2 units	1 smaller unit	1 unit	1 unit	1 unit
Tricep Ext, Cable Column					
Subtotal	\$24,846.40	\$5,523.00	\$11,808.00	\$8,225.00	\$7,637.50
Plate Loaded Strength Equipment	<i>LIFE</i>	<i>TRUE</i>	<i>LIFE</i>	<i>LIFE</i>	<i>TRUE</i>
Pendulum Squat	1	1	0	0	0
Leg Press	1	1	1	1	1
Hack Squat	1	1	1	1	1
Smith Machine	2	2	2	2	2
45 lb Olympic Plates	24	24	24	24	24
35 lb Olympic Plates	8	8	8	8	8
25 lb Olympic Plates	8	8	8	8	8
10 lb Olympic Plates	10	10	10	10	10
5 lb Olympic Plates	10	10	10	10	10
Subtotal	\$29,835.93	\$22,669.93	\$24,990.93	\$24,990.93	\$16,950.83
Free Weights and Stretching	<i>LIFE</i>	<i>TRUE</i>	<i>LIFE</i>	<i>LIFE</i>	<i>TRUE</i>
Bench Flat/Incline/Decline	4	4	4	4	4
Dumbbell sets 5 to 75 lbs	2	2	2	2	2
Barbell set 20 to 110 lbs	1	1	1	1	1
Preacher Curl	1	1	1	1	1
Functional Training Center	2	2	2	2	2
Subtotal	\$21,110.07	\$18,270.27	\$21,110.07	\$21,110.07	\$17,970.52
Freight	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
Installation	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00
Subtotal	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00	\$13,500.00
TOTAL	\$268,730.40	\$221,686.30	\$222,402.30	\$218,819.30	\$185,262.30

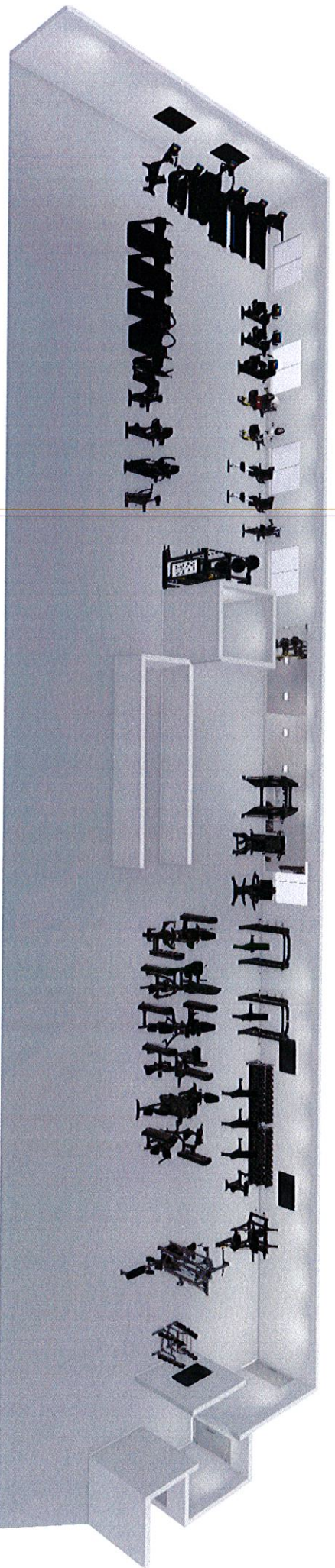


ALL PRO FITNESS THINGS
DESIGN · SALES · SERVICE

Holland Recreational Center
Proposed Fitness Center

Fitness Things
Brett Veltema

www.fitnessthings.com
brett@fitnessthings.com
1/20/2025



APPROXIMATION OF FLOOR AND PLANNING AREA

Floor Plan measurements are approximate and are for illustrative purposes only. While we do not doubt the floor plans accuracy, we make no guarantee, warranty or representation as to the accuracy and completeness of the floor plan. You or your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction as to the suitability of the property for your space requirements.

